

Message Text

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PAGE 01 LAGOS 10784 201500Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
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FM AMEMBASSY LAGOS
TO USDOC WASHDC
INFO SECSTATE WASHDC 3807

UNCLAS LAGOS 10784

FOR BIC/OED/SIPS

E.O. 11652: N/A
TAGS: BEXP, MASS, NI
SUBJECT: NIGERIAN ARMY SEEKS U.S. COMPUTER SERVICES

1. HAVING BECOME A GOOD CUSTOMER FOR AMERICAN VEHICLES, FOOTWEAR AND BUILDING SYSTEMS, NIGERIAN ARMY IS NOW INTERESTED IN COMPUTERIZING ITS ADMINISTRATIVE SERVICES ALONG U.S. LINES. COL. J.I. ONOJA, DIRECTOR OF MANNING, HAS EXPRESSED WISH TO VISIT U.S. TO DETERMINE FEASIBILITY AND MECHANICS OF SETTING UP COMPUTER SYSTEMS FOR ARMY. PRIME SECTORS ARE PERSONNEL RECORDS, PAYROLL, TACTICAL WAR GAMES, EDUCATIONAL PROGRAM, INVENTORIES AND LOGISTICS.

2. ONOJA TENTATIVELY PLANS VISIT OCT. 15-22. WISHES TO CALL ON U.S. ARMY INSTALLATIONS FOR BRIEFINGS AND EXAMINATION OF SYSTEMS IN USE. EMBASSY'S DAO HAS CABLED TO DOD (ISA-DSAA/TS) TO MAKE APPROPRIATE ARRANGEMENTS. MEETINGS WITH U.S. PRIVATE FIRMS, PREFERABLY THOSE WHICH HAVE EXPERIENCE IN SETTING UP COMPUTER SYSTEMS FOR ARMY, ARE ALSO SOUGHT. GIVEN LIMITED TIME ONOJA CAN SPEND IN U.S., IT WILL BE NECESSARY TO SCHEDULE COMMERCIAL VISITS AS CLOSELY AS POSSIBLE TO MILITARY INSTALLATION CALLS. IBM AND GENESCO (NASHVILLE, TENN.) HAVE ALREADY STATED THEIR DESIRE TO HAVE ONOJA VISIT THEIR U.S. COMPUTER SERVICES FACILITIES.

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3. IN ADDITION TO OBSERVING AND CONTRACTING FOR COMPREHENSIVE MODERN SYSTEMS, ONOJA EMPHASIZED "URGENT NEED" FOR COMPANY WHICH CAN STRAIGHTEN OUT AND MANAGE ARMY'S NON-COMPUTERIZED "MANUAL" PERSONNEL RECORDS SYSTEM. INTERIM PERIOD BEFORE COMPUTERIZATION TAKES OVER MAY BE SEVERAL YEARS, AND FILES BADLY NEED ORGANIZATION. VIABLE TRANSITION OPERATION HAS TO

BE ESTABLISHED.

4. WE SUGGEST USDOC CONFER WITH DOD TO COORDINATE VISIT. TIME
IS SHORT. IN PREPARING PROGRAM WE SHOULD BE AWARE THAT ONOJA
MIGHT CANCEL OR POSTPONE TRIP AT ANY TIME BETWEEN NOW AND
OCT. 15. ETA.
WYMAN

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Message Attributes

Automatic Decaptioning: X
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Copy: SINGLE
Sent Date: 20-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Drafter: n/a
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Executive Order: N/A
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